



## AEV Continues Growth in Q4 2018



### AEV Builds Out Team, Expands Sales/Marketing/Product Management

AEV Technologies continues to grow our team with new Sales, Marketing, and Product Management hires. Joining the AEV team in October 2018:

*>Chuck Schram, Vice President, Dealer Sales, Americas*

Chuck has an extensive background in developing Dealer channels for companies including Zero Motorcycles, CFMOTO, Piaggio, Polaris, and Vectrix.

*>Rich Perley, Vice President, Product Management & Marketing*

Rich has an impressive background in building companies and designing go-to-market strategies that are scalable with discipline. Rich was with Motorola earlier in his career and later founded Xplore Technologies. He also played a key role in the growth of Augmentix which was later sold to Dell, Inc.

*>Jeff Mathis, Director, Fleet Sales, USA*

Jeff comes to AEV Technologies with more than 20 years in selling large golf car fleets to municipalities from Texas through the Rockies. Jeff was the President of C&M Companies in Waco, TX. C&M was the top Distributor for E-Z Go and later was sold to E-Z Go to form their company-owned distribution. In Jeff's first week, he already secured vehicle testing with SpaceX in MacGregor, TX as well as an opportunity for AEV to present to all members of the Austin Chapter of NAFA (National Association of Fleet Administrators).



### AEV 311 Electric 3-Wheeler Officially Launches in Q4 2018

The Sales Launch of the AEV 311 Commuter will take place in mid-October with a Public Launch scheduled to take place at COTA (Circuit of the Americas) in mid-November. We are also working to bring additional assets (e.g. e-commerce via

the AEV website) in early Q1 2019 to accelerate sales and provide our customers information about AEV.



### **AEV OEM Project Goes to Next Levels**

AEV Technologies C.E.O. Rod Keller and C.O.O. Bruce Riggs returned from China last week after successful meetings with a large OEM customer interested in private labeling an AEV vehicle for launch in late Q4 with significant volumes forecasted for 2019. Once the agreement is finalized, more details, including the identity of the customer, can be disclosed.



### **AEV Meets With Underwriters for IPO**

AEV Technologies recently met with underwriters in California and New York City to discuss the possibility of representation for a 2019 IPO. AEV has not decided on who or what combination of underwriters will represent the company, but all parties were interested in working with us.

For more information, please contact us at [info@aevgo.com](mailto:info@aevgo.com)